

As we approach the November 4th date for voting, I have decided to include information on Proposition 100 in each of my newsletters because it is extremely important to *all* of us.

It will impact our homes, our lives and our finances greatly and it deserves our attention. Please read the information on Proposition 100. I invite anyone who might have a question on it to feel free to call on us. We have pamphlets which will do a much better job of explaining it.

It's one of the ambiguities that confuse us at best because a "YES" vote really means "NO". Be sure to vote "YES" on proposition 100 on November 4th to prevent double taxation on your real estate.

RECIPE

Pumpkin Chocolate Chip Cookies

Recipe courtesy George Duran

- 1 cup (2 sticks) unsalted butter, softened
- 1 cup white sugar
- 1 cup light brown sugar
- 2 large eggs
- 1 teaspoon vanilla extract
- 1 cup canned pumpkin puree
- 3 cups all-purpose flour
- 2 teaspoons baking soda
- 1/2 teaspoon salt
- 1 teaspoon ground cinnamon
- 1/2 teaspoon ground ginger
- 1/4 teaspoon ground nutmeg
- 1/4 teaspoon ground cloves

2 cups (12-ounce bag) milk chocolate chips, not semisweet
Nonstick cooking spray or parchment paper
Heat the oven to 350 degrees F. Spray cookie sheets with non-stick spray or line them with parchment paper.

Using a mixer, beat the butter until smooth. Beat in the white and brown sugars, a little at a time, until the mixture is light and fluffy. Beat in the eggs 1 at a time, then mix in the vanilla and pumpkin puree. In a large bowl, whisk together the flour, baking soda, salt, cinnamon, ginger, nutmeg, and cloves. Slowly beat the flour mixture into the batter in thirds. Stir in the chips. Scoop the cookie dough by heaping tablespoons onto the prepared cookie sheets and bake for 15 to 20 minutes, or until the cookies are browned around the edges. Remove the cookie sheets from the oven and let them rest for 2 minutes. Take the cookies off with a spatula and cool them on wire racks.



RESTAURANT REVIEW

With the state of the economy at the forefront in everyone's mind these days, I thought our restaurant review should be something easy . . . *Simple-Inexpensive-GOOD!!!!*

Many are enjoying "staycations" in lieu of expensive vacations so here is a little "day trip" stop in Cave Creek for lunch or dinner at the famous **Horny Toad**.

I happen to think they serve the best fried chicken I have ever eaten. I actually think the order is an entire chicken that is fried to juicy perfection along with your choice of sides.

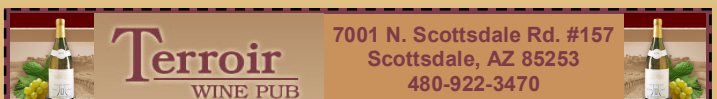
It's way too much for one person to eat so you will either have enough leftover for another complete meal or you can share with a friend. They're famous for that chicken but the ribs and pork chops are every bit as good as all the sides are basic and *very tasty!!*

Once you've had a good home style meal, you can wander through some of the quaint and rustic shops in town and discover lots of hidden treasures and LOADS of other restaurants for your next trip.

Although reading about all the city council bickering in the newspaper might make you feel differently – a trip to Cave Creek is a comfortable step back in time. A relaxing way to kick back, forget the drama and trauma of the world and when you're finished, it's a 15 minute ride back to Scottsdale and your own reality. **Take a Break!!!!**



People do not get sick from cold weather
it's from being indoors a lot more.



PRESENT THIS COUPON FOR A 10% Discount off any single bottle of wine Say "Hello" to Brian from Peggy & Michael



MARKET UPDATE

We're not going to expand much beyond what we've said in the last few issues—No magic in the market right now . . . Just back to the basics, lots of hard work and, unfortunately, way too much fear and indecision.

Now something very important to all of us . . .

Proposition 100— Are you aware of the proposed transfer tax on Real Estate in Arizona? It is a state and/or local government imposed tax that is collected when you transfer ownership of your home, land or commercial real estate. Once the tax is initiated, the rate can be increased by the state, county or city at any time. **Historically, this has been done every time in every state that has approved this tax !!!**

Too often this form of taxation serves as new revenue for state governments attempting to cover budget shortfalls. Once this tax is in place, no matter how low the tax rate is in the beginning, it always ends up being raised.

Government already collects tax on your property based on the property value. This new tax would unfairly cause a second tax to impact your home or property. **Double Taxation!!! Not Good!!!**

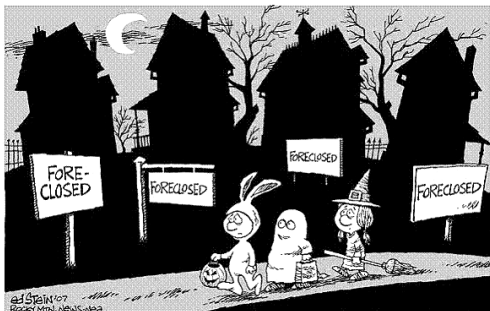
In the current slow market, a transfer tax will make it even more difficult for people to buy and sell properties because it will cost both buyer and seller more than ever before—with no added benefit.

IMPORTANT!!! Proposition 100 is written in a way that will sometimes confuse people. Voting "No" will allow the tax to be initiated. So . . . When you see Proposition 100 on the ballot just remember to vote "Yes" because . . . :

"Yes" means no tax!!

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HAUNTED HOUSES

VACATION

Finally !!

The old saying usually goes "the third time is the charm" but in our case it has taken us four times this summer to finally escape the heat for a few days.



It seemed like the only sure-fire way to get one of our listings shown or get a buyer to fly in unexpectedly, was to schedule a short trip out of town. There has to be a law of nature that covers this, because it is eerily uncanny.



Anyway we finally slid away for a couple of days in Napa. As always, we enjoyed the wine, the food, the weather and most importantly the time to wander around together.

The one stop we had to make since our movie review of "Bottle Shock" was **Chateau Montelena**. We've included a photo of a barrel commemorating that special event.

